



Keynius
smart locking reinvented

Smart Rental Lockers.

Elevate your visitor experience. Unlock new revenue opportunities.



Unlock hidden profits with smart rental lockers: A seamless solution for continuous income and enhanced visitor experience.

Imagine unlocking new revenue streams while enhancing visitor satisfaction – all without significant upfront investment. What if you could improve the visitor experience by delivering greater convenience and security, transforming your business into a preferred destination? Picture driving high-margin revenue and elevating your location's appeal at the same time. With the right solutions, these possibilities can become your reality.

Public and recreational spaces like concert venues, sports arenas, airports and shopping centres are under increasing pressure to provide exceptional visitor experiences while also generating revenue. The challenge lies in finding a solution that balances convenience for visitors with a sustainable income stream – without requiring substantial capital investment. This is where smart rental lockers come in, offering a transformative opportunity that aligns visitor needs with business growth.

Smart rental lockers provide not only a secure place for visitors to store their belongings but also a way to create a new and steady revenue stream, making your venue more financially robust. With smart rental lockers, you can achieve a perfect balance between improving the visitor experience and driving sustainable business growth, making them an indispensable addition to any forward-thinking space.



Transforming high-traffic spaces into passive revenue powerhouses.

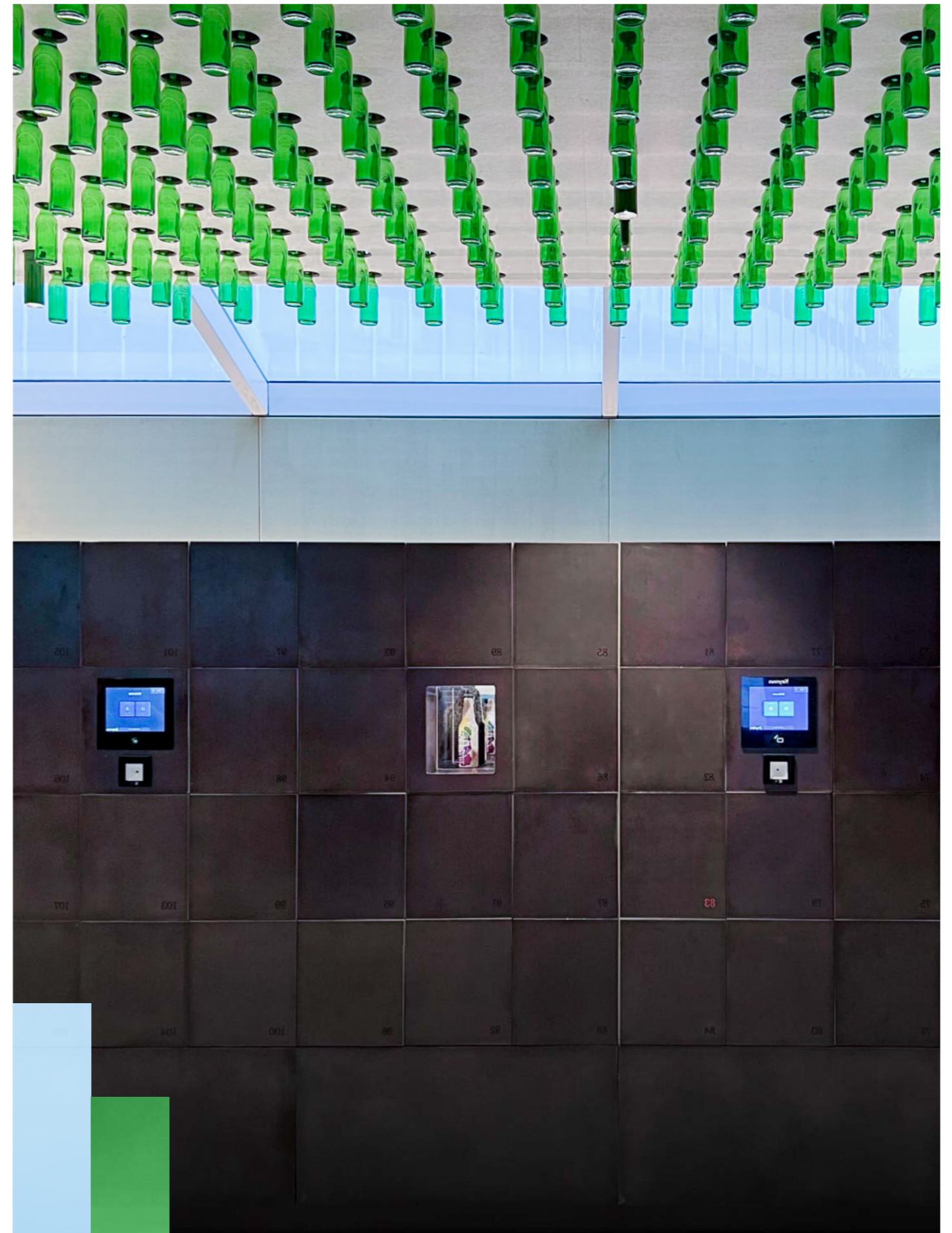
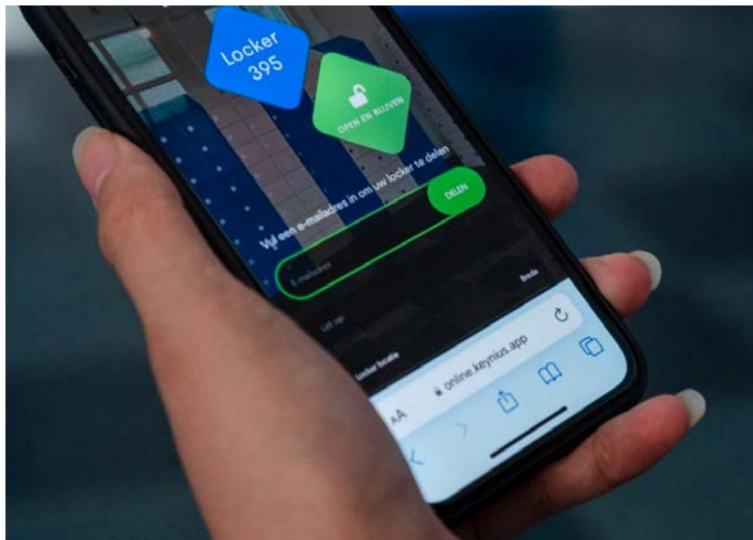
Managing a bustling venue with thousands of daily visitors presents significant challenges, particularly when it comes to providing secure and convenient storage. Without dedicated storage solutions, venues not only frustrate visitors but also miss out on valuable revenue opportunities. Implementing a storage facility can greatly enhance the visitor experience while unlocking new income potential.

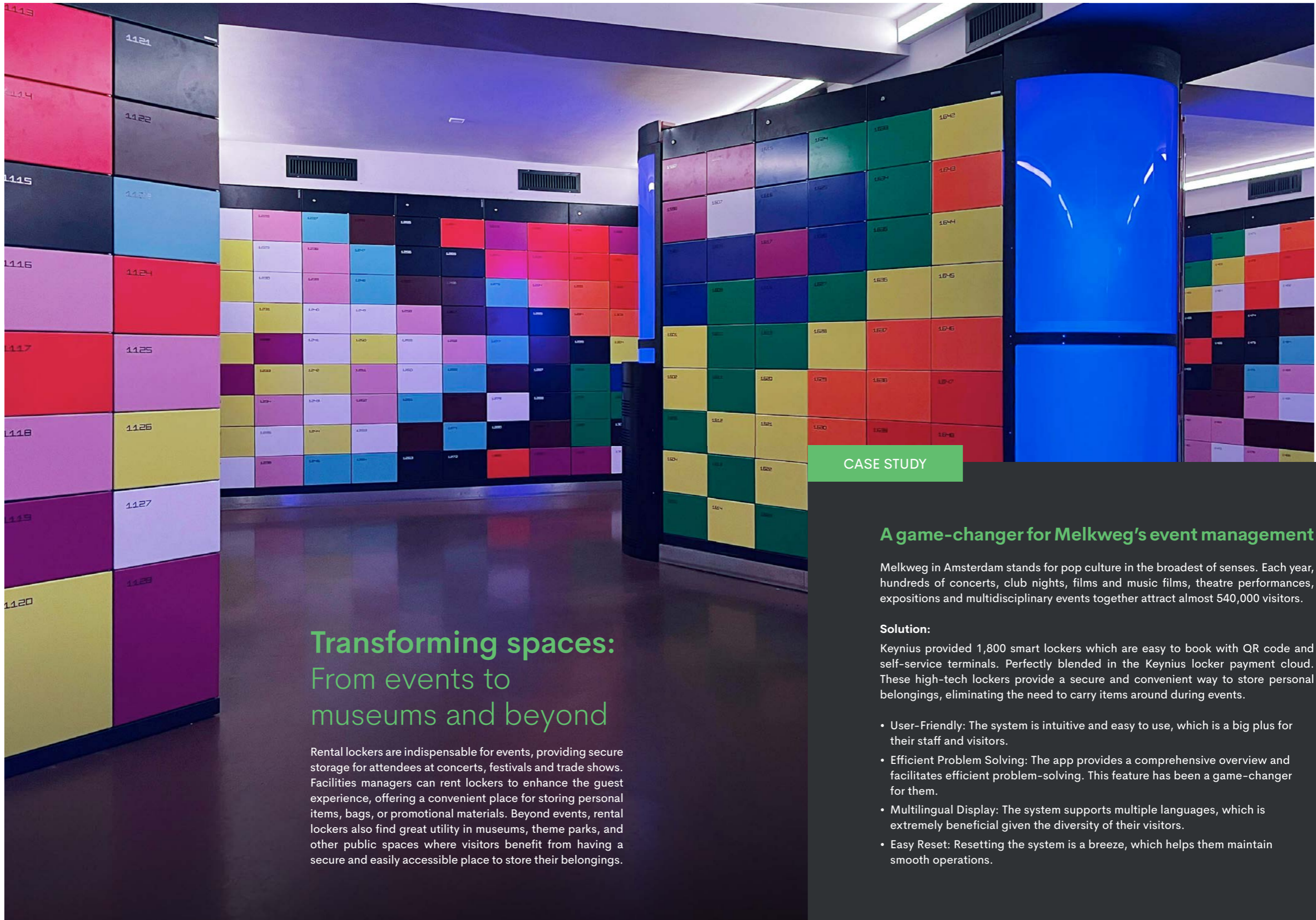
Smart rental lockers offer a cutting-edge solution that seamlessly integrates into high-traffic environments, delivering both convenience and security. These lockers operate on a flexible, shared revenue model, eliminating the need for significant capital investment and enabling businesses to start earning immediately.

Beyond just storage, smart rental lockers adapt to fluctuating demands, making them perfect for events, concerts and other high-traffic scenarios. By offering a tailored solution, you not only boost visitor satisfaction but also create a consistent and lucrative revenue stream, transforming logistical challenges into profitable opportunities for your venue.

Rental lockers in action: Tailored solutions across various locations and venues.

Smart rental lockers are versatile and adaptable, making them perfect for various high-traffic venues and locations. Their flexibility enables customised solutions to meet the unique needs of different environments, boosting revenue opportunities and enhancing customer satisfaction. Popular venues such as stadiums, retail hubs, transportation centres and events can all benefit from the advantages of smart rental lockers.





Transforming spaces: From events to museums and beyond

Rental lockers are indispensable for events, providing secure storage for attendees at concerts, festivals and trade shows. Facilities managers can rent lockers to enhance the guest experience, offering a convenient place for storing personal items, bags, or promotional materials. Beyond events, rental lockers also find great utility in museums, theme parks, and other public spaces where visitors benefit from having a secure and easily accessible place to store their belongings.

CASE STUDY

A game-changer for Melkweg's event management

Melkweg in Amsterdam stands for pop culture in the broadest of senses. Each year, hundreds of concerts, club nights, films and music films, theatre performances, expositions and multidisciplinary events together attract almost 540,000 visitors.

Solution:

Keynius provided 1,800 smart lockers which are easy to book with QR code and self-service terminals. Perfectly blended in the Keynius locker payment cloud. These high-tech lockers provide a secure and convenient way to store personal belongings, eliminating the need to carry items around during events.

- **User-Friendly:** The system is intuitive and easy to use, which is a big plus for their staff and visitors.
- **Efficient Problem Solving:** The app provides a comprehensive overview and facilitates efficient problem-solving. This feature has been a game-changer for them.
- **Multilingual Display:** The system supports multiple languages, which is extremely beneficial given the diversity of their visitors.
- **Easy Reset:** Resetting the system is a breeze, which helps them maintain smooth operations.

Transforming spaces: To stadiums, concerts and beyond

Stadiums and concert venues are places where fans come together to celebrate their shared passions. By providing fans with a convenient and secure storage solution, you can enhance their overall experience and contribute to the success of your events. Providing fans with a safe and accessible place to store their belongings frees them to enjoy the event without worry. This eliminates the burden of carrying bulky bags or coats, allowing fans to focus on the entertainment. Additionally, rental lockers can generate additional revenue by charging a nominal fee.



CASE STUDY

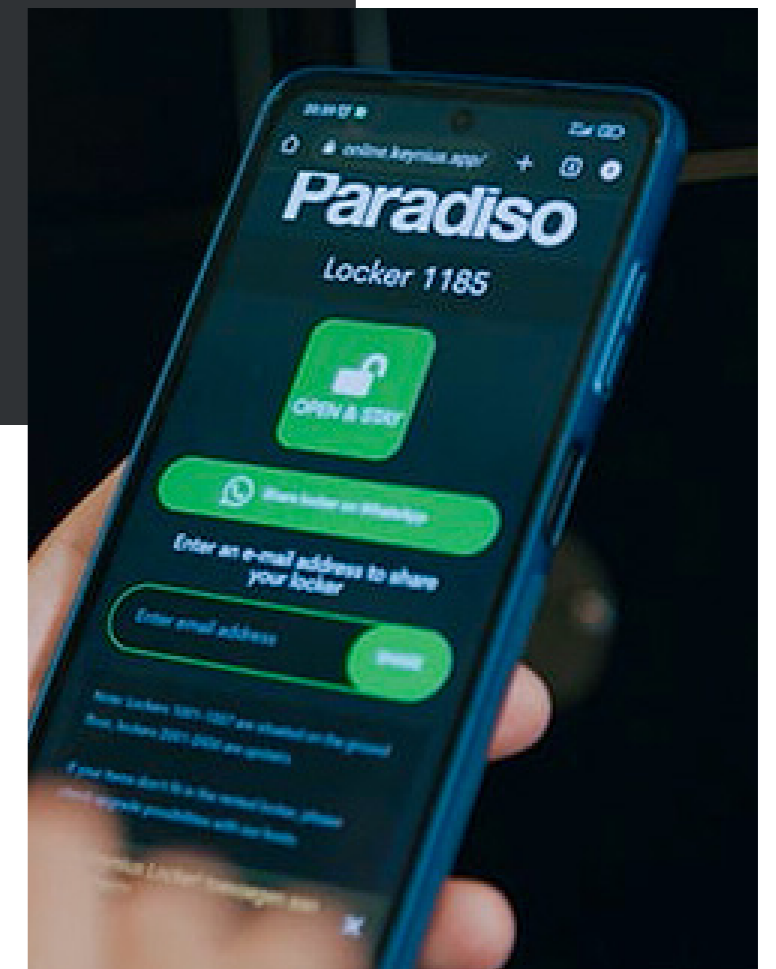
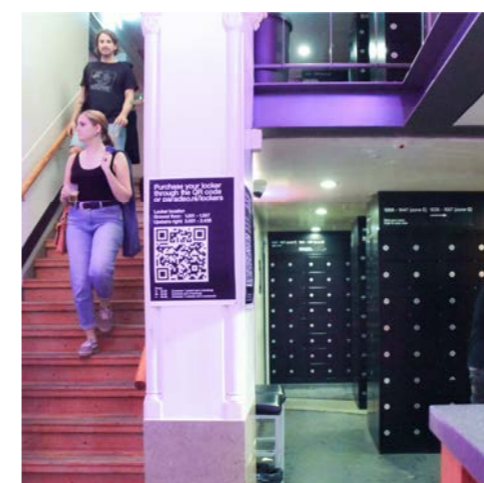
Aesthetics and Efficiency: Paradiso's New Locker System

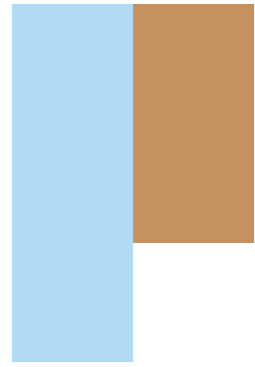
Amsterdam's renowned event venue, Paradiso, upgraded to Keynius's advanced cashless smart locker system, introducing 990 smart lockers designed in collaboration with architects to match Paradiso's aesthetics.

Solution:

These lockers, tailored to fit various needs, can be reserved via a link or QR code, directing users to a Paradiso-branded web app. The system streamlines the locker assignment post-payment and offers easy access throughout events whilst optimising space usage despite the venue's limited floor area. The Keynius system has enhanced the overall visitor experience by reducing wait times and maximizing storage efficiency.

Watch the case study





Transportation hubs: Convenient luggage storage for travellers

Airports, train stations and bus terminals can provide rental lockers for travellers to store their luggage and personal items securely. Available 24/7, these lockers are ideal for those with layovers, early arrivals, or late departures, as well as for travellers wanting a convenient way to store their belongings while shopping or dining.

CASE STUDY

24/7 luggage storage in Budapest with Locky

Office & Lockers introduced the Locky brand in Budapest, offering tourists secure 24/7 luggage storage in a central location. With online and credit card payments, visitors can easily store their luggage while exploring the city.

Why Office & Lockers chose smart rental lockers:

- Pre-visit locker reservations
- Simple online and credit card payment
- Flexible management via app and online portal
- Customisable branding through an app layout

The Solution: We supplied 32 wired locks, a Smarty Terminal, and a contactless payment terminal, integrated with Keynius rental software and an online app. This allows visitors to sightsee without carrying heavy luggage. Office & Lockers praises the solution as 'the easiest and most flexible luggage option in Budapest' and plans to expand with more Locky projects in collaboration with smart rental lockers.





Retail and shopping centres: Elevating the shopping experience

Retailers and shopping centres can use rental lockers to offer customers a secure place to store their purchases while they continue shopping or enjoy the facilities. This service enhances the customer experience, encouraging longer visits and increased spending. Additionally, lockers can be used to store online orders for customer pickup (click and collect services), streamlining the shopping experience.

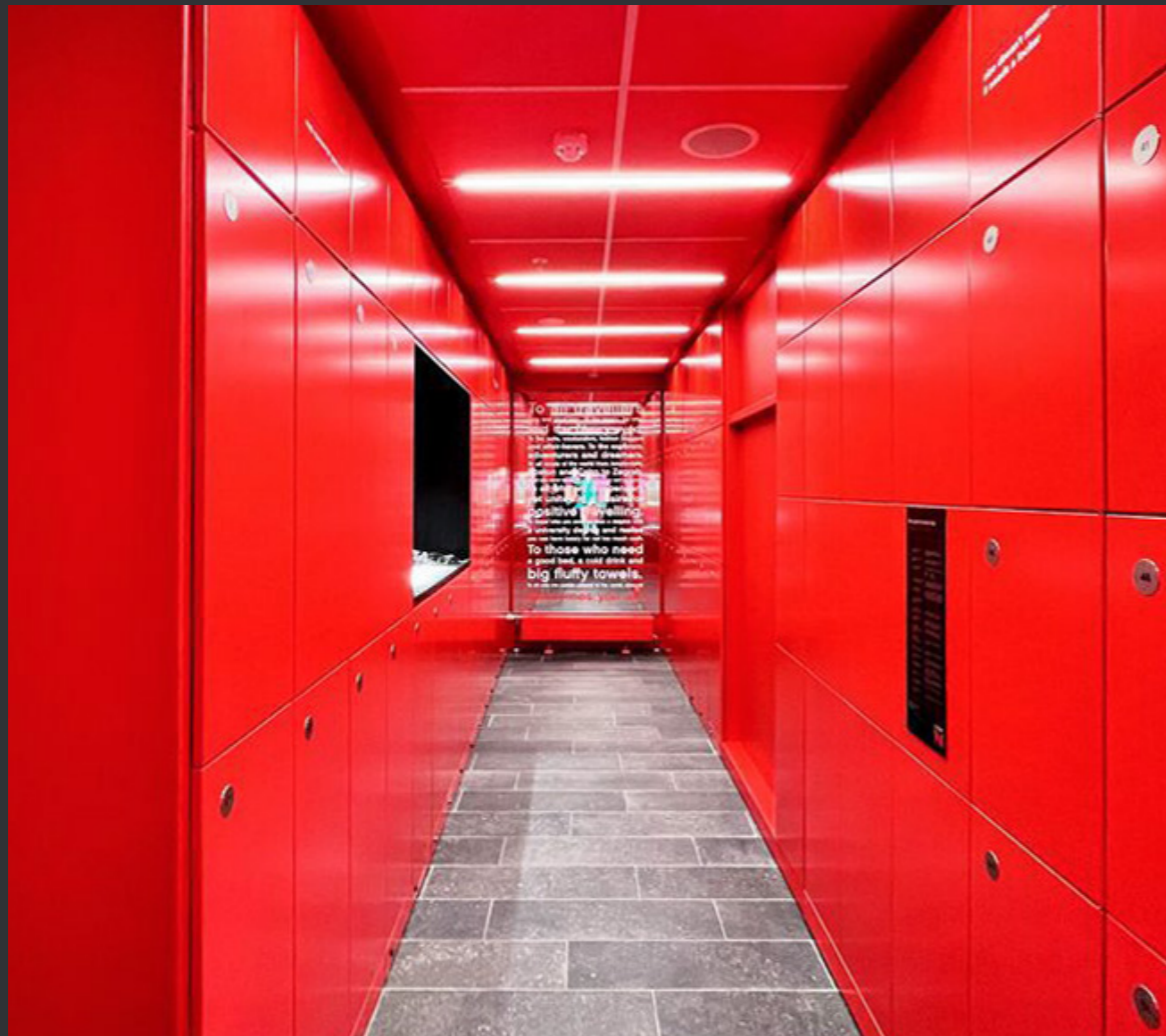


Sports and recreation facilities: Securing personal belongings

Gyms, sports clubs and recreation centres can offer rental lockers to members and visitors for securely storing their personal belongings, sports equipment and valuables. This is especially valuable during busy periods or events, ensuring that visitors have a safe place to store their items while they enjoy the facilities.

Hotels: Enhancing guest convenience and security

Smart lockers in hotels provide secure storage for luggage before check-in or after check-out, allowing guests to explore the city without the hassle of carrying their belongings. Additionally, they can be used for storing valuables or personal items during a guest's stay, enhancing the overall experience by offering peace of mind and convenience. This service not only improves guest satisfaction but also streamlines hotel operations by reducing the need for front desk storage.



CASE STUDY

Electronic luggage lockers at CitizenM

Most hotels provide luggage storage after check-out, but CitizenM in Copenhagen enhances by offering an electronic smart locker wall with 54 lockers. Guests choose a locker size via a terminal or web app and can access their luggage throughout the day. Lockers are only released for the next user after final departure.

Results:

- Guests have 24/7 access to their belongings without waiting at reception.
- The process is straightforward via the terminal or web app.
- Security is improved, preventing mix-ups as only the user has access to their luggage.

From Andy May, Hospitality Development & Design at citizenM

"We recently launched our very first self-service luggage room in citizenM hotels in Copenhagen. The goal was to create a seamless experience for our guests looking to store their luggage for the day before heading to the airport or before exploring the city prior to check-in – all controlled from their personal device. This was the first POC which has already received positive feedback from both guests and team and I'm happy to share that there will be more to come with improved iterations."

Maximise your venue's earning potential by turning storage challenges into continuous revenue opportunities. Smart rental lockers offer a cost-effective, hassle-free solution that enhances visitor satisfaction while generating income from day one. Explore how dynamic pricing, advertising and subscription services can elevate your business and drive operational efficiency – all without upfront costs.

How smart rental lockers can elevate your venue's profitability.



01 Additional revenue and income streams

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In addition to the primary revenue from locker rentals, smart rental lockers present opportunities for secondary income. You can monetise the locker space through advertising, branding, or sponsorship deals. Digital screens, signage, or locker wraps can turn each unit into a mini billboard, creating extra revenue streams.

02 Operational efficiency and cost savings

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By outsourcing the management, maintenance and upgrades of the lockers, businesses can reduce operational costs and focus on their core activities. This approach ensures that the locker system remains up-to-date and functional without draining your resources, leading to long-term cost savings.

03 Shared revenue, no upfront costs

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We provide the lockers, and you share the revenue – no initial investment is required. This risk-free model ensures you start profiting without the financial burden of purchasing and maintaining the lockers. The shared revenue model also aligns the interests of both parties, fostering a successful, long-term partnership.

04 Instant revenue generation

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With a pay-per-use model, you can start earning from day one. Visitors pay a fee each time they use a locker, transforming a simple service into a continuous income stream. This model is particularly effective in high-traffic, high-footfall areas where the demand for short-term storage is high, such as airports, shopping centres and transportation hubs.

05 Dynamic pricing

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Smart technology allows you to adjust locker fees based on demand, time of day, or special events, maximising your earning potential. For example, locker prices can be increased during peak hours or special events, ensuring that you capture the full value of high demand. This dynamic pricing model not only increases revenue but also optimises locker usage, ensuring that lockers are available when they are most needed.

06 Subscription services

06

For venues with regular visitors, offering a subscription service can be an effective way to generate steady income. Visitors pay a monthly or annual fee for unlimited locker access, providing them with convenience and security while ensuring a predictable revenue stream for the business.



Amusement Parks



Theatres



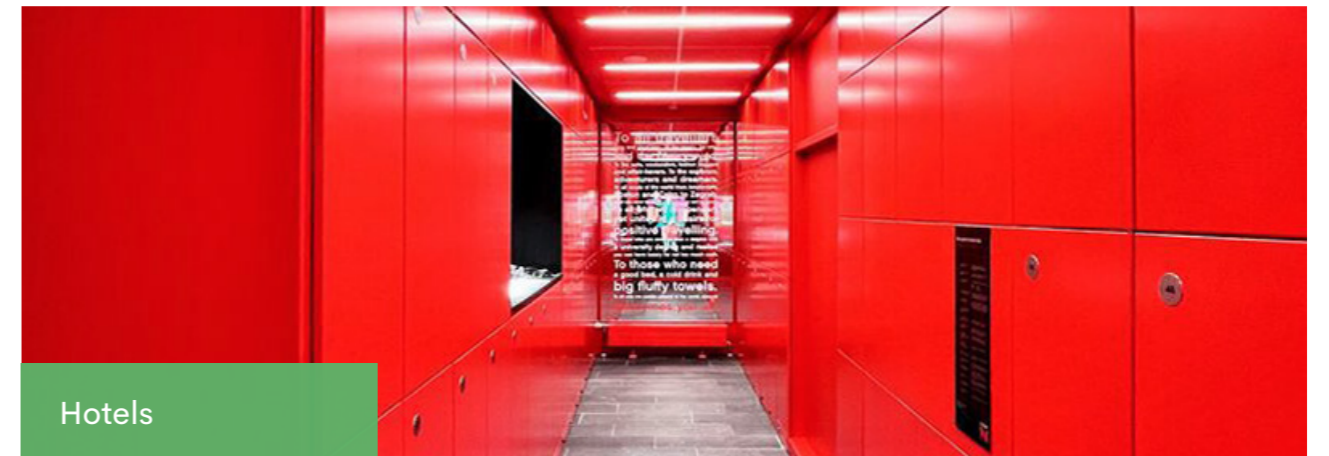
Transport Hubs



Container Lockers



Shops



Hotels



Venues



Museums



Enhancing business value: The commercial edge of smart rental lockers.

Integrating smart rental lockers into your venue or business offers a wealth of commercial advantages, extending beyond basic revenue generation. These advanced lockers increase profitability, improve operational efficiency and boost visitor management and satisfaction – enhancing your overall business value.

01. Unlock new revenue streams

Cash-in on convenience

Transform locker rentals into a lucrative income source with a hassle-free, self-service model that cuts down on staffing needs while handling peak crowds effortlessly.

Effortless income tracking

Keep your earnings in check with advanced reporting tools that provide real-time insights, making revenue management a breeze.

02. Next-level user experience

Seamless mobile integration

Rent, reserve and manage lockers with just a tap, all within a user-friendly app designed for a flawless experience.

Priority access, guaranteed

Ensure visitors are always prepared with pre-reservation options, especially during high-demand events.

Flexible access, maximum convenience

Choose from a variety of cutting-edge authentication options, from fingerprints to smartphone apps.

03. Uncompromised security

Rock-solid data protection

Rest easy knowing your locker system is fully GDPR-compliant, safeguarding personal data with the highest standards.

Ironclad encryption

Protect sensitive information with end-to-end encryption, shielding data from unauthorised access.

Built-in privacy assurance

Benefit from a locker system engineered with privacy and security at its core, ensuring user data is always protected.



04. Effortless management from anywhere

All-in-one online control

Take charge of your locker system with a centralised platform, offering complete remote management at your fingertips.

Streamlined reservations

Master advanced bookings with tools that simplify management of reservations, cancellations and waitlists.

05. Ultimate app control

Power in your pocket

From booking to payment, the app lets users manage every aspect of their locker experience, all from their smartphone.

Instant support, always available

Stay connected with real-time alerts, notifications and multilingual support, ensuring help is always just a tap away.

06. Flexible and future-ready payments

Seamless transactions

Offer a smooth, cashless payment experience by integrating with multiple payment platforms.

Boost engagement with promotions

Drive locker usage with targeted discounts and promotions directly through the payment platform.

07. Seamless system synergy

Effortless integration

Enhance your locker system's capabilities by linking it with existing platforms, making it an invaluable part of your venue's infrastructure.

Optimised for efficiency

Ensure smooth operations by seamlessly connecting lockers to your current systems, maximising their utility.

08. Adaptable and scalable solutions

Ready for anything

Whether for small events or large venues, smart rental lockers scale to fit your business needs, growing alongside you.

Flexible Investments

Tailor your locker rental model to suit your budget and requirements.

09. Boosted traffic, happier visitors

Drive engagement and sales

Encourage longer stays and repeat visits with convenient storage solutions that increase both foot traffic and spending.

Elevate visitor experience

Ensure visitors have a secure and accessible place for their belongings, enhancing satisfaction and participation.

10. Elevate your reputation and delight customers

Innovative and ahead of the curve

Position your business a leader by offering smart rental lockers that resonate with today's tech-savvy consumers.

Build unshakeable loyalty

Leave a lasting impression with improved customer satisfaction, driving long-term loyalty and commercial success.

11. Unmatched convenience and security

Storage made simple

Provide effortless, secure storage solutions that users can access via app or terminal, offering peace of mind every step of the way.

Cutting-edge protection

Safeguard valuables with state-of-the-art security features designed to prevent theft and damage.

12. Custom-fit solutions for every need

Personalised for perfection

Customise everything from locker size to payment options, creating a tailored experience that fits your venue like a glove.

Maximise guest satisfaction

Meet specific demands with lockers that reflect customer feedback and enhance overall utility.

13. Swift setup, zero hassle

Instant readiness

Get up and running fast with quick installation that addresses your immediate storage needs.

Maintenance-free operation

Let cloud-based management handle the upkeep, so you can focus on what really matters – running your venue.



Future-proofing your business with smart rental lockers.

As technology continues to advance, the world of smart lockers is evolving rapidly, bringing new innovations and trends that shape the future of rental solutions. Smart rental lockers are designed to stay at the forefront of these developments, ensuring that your business remains competitive and adaptable.

Integration with IoT

The Internet of Things (IoT) is transforming smart lockers by enhancing convenience and efficiency. IoT-enabled lockers connect to a central management system, providing real-time data on usage, availability and maintenance. This enables businesses to optimise locker usage, track trends and improve the user experience. For instance, these lockers can automatically notify users when their time is running out or when a locker becomes available, reducing wait times and increasing convenience.

Biometric access

The future of locker access is moving towards biometric systems, such as fingerprint scanning or facial recognition. These advanced systems offer enhanced security and user convenience by eliminating the need for physical keys or codes, reducing the risk of theft or unauthorised access. Biometric access also streamlines the user experience, allowing for faster, more secure access to lockers.

Sustainable solutions

As environmental concerns continue to grow, rental lockers will increasingly be designed with sustainability in mind. This includes using eco-friendly materials, implementing energy-efficient systems, and offering lockers that contribute to a circular economy. For example, lockers made from recycled materials or powered by renewable energy sources can reduce the environmental impact of the locker system, appealing to eco-conscious customers and businesses.

Personalised user experiences

The future of rental lockers lies in personalisation, with smart systems that adapt to individual user preferences. Lockers can be pre-configured to meet specific user needs, such as climate-controlled storage for sensitive items or extra security features for valuable belongings. Personalised locker experiences will not only enhance customer satisfaction but also create opportunities for businesses to offer premium services at higher price points.



Secure passive income and customer satisfaction with smart rental lockers.

Smart rental lockers are transforming how businesses manage high-traffic, high-footfall spaces. By combining convenience, security and revenue generation, these lockers offer a game-changing approach to storage that benefits both your business and your visitors. Ideal for events, workplaces, retail centres, and transportation hubs, smart rental lockers provide a flexible, profitable and customer-centric solution.

Engineered to maximise convenience and security, smart lockers not only meet the needs of your users but also generate a steady income stream for your business. With flexible rental options, easy installation and minimal maintenance, these lockers enhance your location's offerings effortlessly.

Whether at concert venues, shopping centres, or airports, smart rental lockers offer the perfect solution for any high-traffic environment. Discover how this innovative storage solution can elevate your business, delight your visitors and unlock new growth opportunities.



Financing your lockers.

Keynius's Smart Lockers provide an opportunity to provide convenient, safe and affordable storage with a variety of financing options to suit you as your business grows.

Shared Revenue. No Investment Required

With our shared revenue plan, you can begin using Keynius's smart lockers immediately, without worrying about big expenses or financial risks. We ensure your smart locker are always fully functional.

Lease Purchase. Finance options up to 3 years

Leasing is a great option for managing your capital expenditure whilst also owning your smart lockers after the finance term.

Get in touch to discuss our flexible finance solutions and earn money from your storage!

Contact sales@keynius.eu

Kickstart your smart solution today

Our innovative smart locker systems provide an innovative solution for every situation, application and environment.

Discover the benefits of the safest, most advanced and most user-friendly smart locker management system on the market.

Discover more at www.keynius.eu or contact sales@keynius.eu



Keynius is an innovative locker solutions provider for smart locker walls, globally.

HEAD OFFICE. Parabool 28. 3364 DH Sledrecht (NL) . +31 (085) 489 13 35
KEYNIUS UK. KEYNIUS USA. KEYNIUS HK. KEYNIUS India. KEYNIUS EU.
KEYNIUS NL. KEYNIUS UAE.

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